

**HISPANIC UNITY OF FLORIDA, INC.**

FINANCIAL STATEMENTS

FOR THE SIX MONTHS ENDED JUNE 30, 2019  
(WITH COMPARATIVE TOTALS FOR THE YEAR ENDED DECEMBER 31, 2018)

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Reviewed by: V Cielo

**Hispanic Unity of Florida, Inc.**

Notes to Financials

JUNE 30, 2019

UNR Net Assets

Reconciliation of UNR Net Assets:

1 Gain From Program Operations	279,232
2 Gain from Support Services	<u>(379,325)</u>
<b>Inc(Dec) in UNR Net Assets</b>	<b><u><u>\$ (100,093) Operating Gain(Loss)</u></u></b>

The year to date loss of (\$100K) is more favorable by \$7K than the projected year to date loss of (\$107K)

1) Development exceeded the net projection by \$126K.

2) Programs fell behind the net projection by \$38K.

3) Admin fell behind the net projection by \$81K.

*Programs:*

Program's total contribution to date toward administrative and shared fixed costs to the agency totals \$588K

*Development:*

The Development area contributed \$215K toward administrative and shared fixed costs to the agency.

Cash

Year to date cash decreased by (\$13K) as a result of the following activities:

\$ (259,108) Inc/(Dec) in Net Assets
<u>(94,541) Adjustments to reconcile increase (decrease) in net assets</u>
<b>(353,649) Net cash provided (consumed) by operating activities</b>
(43,606) Investing Activities
384,318 Financing Activities
<b><u><u>\$ (12,937) Inc/(Dec) in Cash</u></u></b>

**HISPANIC UNITY OF FLORIDA, INC.**  
**STATEMENT OF FINANCIAL POSITION**  
**FOR THE SIX MONTHS ENDED JUNE 30, 2019**  
**(WITH COMPARATIVE TOTALS AS OF DECEMBER 31, 2018)**

<u>ASSETS</u>	<u>2019</u>	<u>2018</u>	
<b>Current Assets</b>			
Cash	1,756,416	1,769,353	Cash Detail; CashFlow
Grants receivable	945,604	430,047	Schedule 1
Unconditional promises to give, net	712,368	715,438	Schedule 1 & 3
Prepaid expenses	<u>64,883</u>	<u>55,278</u>	
<b>Total Current Assets</b>	<u>3,479,271</u>	<u>2,970,116</u>	
<b>Non-Current Assets</b>			
Long term unconditional promises to give	601,734	967,772	Schedule 3
Property and equipment, net	1,481,975	1,497,921	
Deposits and Other Assets	<u>35,627</u>	<u>18,154</u>	
<b>Total Non-Current Assets</b>	<u>2,119,336</u>	<u>2,483,847</u>	
<b>Total Assets</b>	<u><u>5,598,607</u></u>	<u><u>5,453,963</u></u>	
 <u>LIABILITIES AND NET ASSETS</u>			
<b>Current Liabilities</b>			
Accounts payable and accrued expenses	369,748	350,311	Schedule 2
Mortgages payable, current portion	14,999	42,976	
Lines of credit	<u>483,630</u>	<u>202,550</u>	
<b>Total Current Liabilities</b>	<u>868,377</u>	<u>595,837</u>	
<b>Noncurrent Liabilities</b>			
Mortgages payable, net of current portion	<u>802,843</u>	<u>671,629</u>	
<b>Total Non-Current Liabilities</b>	<u>802,843</u>	<u>671,629</u>	
<b>Total Liabilities</b>	<u>1,671,220</u>	<u>1,267,466</u>	
<b>Net Assets</b>			
Without Donor Restrictions	1,257,560	1,357,653	
With Donor Restrictions	<u>2,669,827</u>	<u>2,828,844</u>	
<b>Total Net Assets</b>	<u>3,927,387</u>	<u>4,186,497</u>	
<b>Total Liabilities and Net Assets</b>	<u><u>5,598,607</u></u>	<u><u>5,453,963</u></u>	
Gain from Program Operations	279,232		
Gain from Support Services	(379,325)		
<b>Increase (Decrease)</b>	<b>(100,093)</b>		

**HISPANIC UNITY OF FLORIDA, INC.**  
**STATEMENT OF ACTIVITIES**  
**FOR THE SIX MONTHS ENDED JUNE 30, 2019**  
**(WITH COMPARATIVE TOTALS FOR THE YEAR ENDED DECEMBER 31, 2018)**

	2019			2018
	Without Donor Restrictions	With Donor Restrictions	Total	Total
Revenues and Other Support:				
Contributions	221,196	962,704	1,183,900	4,408,267
Special events	27,500	-	27,500	93,000
Grants from governmental agencies	1,586,597	-	1,586,597	2,505,598
Other grants and fees	-	-	-	507,117
Miscellaneous	-	147,305	147,305	274,967
Donations, in-kind	-	-	-	32,034
Net assets released from restrictions:				
Satisfaction of time restrictions	1,061,516	(1,061,516)	-	-
Satisfaction of program and purpose restrictions	207,509	(207,509)	-	-
<b>Total Revenues and Other Support</b>	<u>3,104,318</u>	<u>(159,016)</u>	<u>2,945,302</u>	<u>7,820,983</u>
Expenses (Functional)	Estimated 2019 Functional Exp Alloc			
Program services	3,056,048	-	3,056,048	5,496,890
Management and general	108,950	-	108,950	195,942
Fundraising	39,413	-	39,413	71,172
<b>Total Expenses</b>	<u>3,204,411</u>	<u>-</u>	<u>3,204,411</u>	<u>5,764,004</u>
<b>Change in Net Assets</b>	<u>(100,093)</u>	<u>(159,016)</u>	<u>(259,109)</u>	<u>2,056,979</u>
Net Assets - Beginning of Year	<u>1,357,653</u>	<u>2,828,843</u>	<u>4,186,496</u>	<u>2,129,517</u>
Net Assets - End of Year	<u>1,257,560</u>	<u>2,669,827</u>	<u>3,927,387</u>	<u>4,186,496</u>

**HISPANIC UNITY OF FLORIDA, INC.**  
**STATEMENT OF CASH FLOWS**  
**FOR THE SIX MONTHS ENDED JUNE 30, 2019**  
**(WITH COMPARATIVE TOTALS FOR THE YEAR ENDED DECEMBER 31, 2018)**

	<u>2019</u>	<u>2018</u>
Cash Flows from Operating Activities		
Increase (decrease) in net assets	\$ (259,108)	\$ 2,056,980
Adjustments to reconcile increase (decrease) in net assets to cash provided by operating activities:		
Depreciation	59,789	127,812
Changes in assets and liabilities		
(Increase) decrease in grants receivable	(515,557)	(153,292)
(Increase) decrease in unconditional promises to give	369,107	(1,342,821)
(Increase) decrease in prepaid expenses	(9,604)	(1,083)
(Increase) decrease in security deposits and other assets	(17,711)	
Increase (decrease) in accounts payable and accrued expenses	<u>19,435</u>	<u>94,226</u>
 Total adjustments	 <u>(94,541)</u>	 <u>(1,275,158)</u>
 Net Cash Provided by Operating Activities	 <u>(353,649)</u>	 <u>781,822</u>
 Cash Flows from Investing Activities		
Acquisition of property and equipment	<u>(43,606)</u>	<u>(161,189)</u>
 Net Cash (Used In) Investing Activities	 <u>(43,606)</u>	 <u>(161,189)</u>
 Cash Flows from Financing Activities		
Net Advance (Repayment) of line of credit	281,080	102,550
Increase (Decrease) in mortgage payable	<u>103,238</u>	<u>(40,753)</u>
 Net Cash Provided by Financing Activities	 <u>384,318</u>	 <u>61,797</u>
 Increase (decrease) in Cash	 (12,937)	 682,430
 Cash - Beginning of Year	 <u>1,769,353</u>	 <u>1,086,923</u>
 Cash - End of Year	 <u>\$ 1,756,416</u>	 <u>\$ 1,769,353</u>

**Cash Detail**  
**As of June 30, 2019**

***Without Donor Restrictions and With Donor Restrictions Cash:***

Bank of America	Operating	161,876	
BB&T	Payroll	209,790	
BB&T	Operating	190,154	
Bank of America	Payroll	8,413	
Petty Cash	Imprest	800	
Bank of America	Capital/Building	-	
Bank of America	Business Savings	626	
BB&T	Reserve Fund	411,441	
BB&T	Asset Reserve Fund	<u>53,995</u>	<b>1,037,096</b> Without Donor Restrictions
Bank of America	TR Funds	252	<b>252</b> With Donor Restrictions
BB&T - Money Market Opportunity Fund		502,305	
BB&T Bus-Investor	Money Market	500	
BB&T - Money Market Grantor Funding		216,263	<b>719,068</b>
			<b>Total Without Donor Restrictions and With Donor</b>
			<b>Restrictions Cash</b>
			<b><u>\$ 1,756,416</u></b>



HISPANIC UNITY OF FLORIDA, INC.							
STATEMENT OF ACTIVITIES - TOTAL							
FOR THE SIX MONTHS ENDED JUNE 30, 2019							
	Month Actual	Month Budget	Over (Under)	Year to Date Actual	Year to Date Budget	Over (Under)	
Revenues							
Donations - UNR	\$ 49,770	\$ 36,800	12,970	\$ 221,196	\$ 220,800	396	Immigrant Legal Resource Ctr for \$20K and Sun Trust for \$25K
Donations - TR	535,915	115,000	420,915	962,704	775,000	187,704	Kresge \$500K; Capital One Grant \$25K; Bank of America \$20K, Less Change in Accruals
Satisfaction of Restrictions	(340,925)	168,515	(509,440)	159,017	320,753	(161,736)	Less Kresge \$500K; less \$159K Release from Restriction
Fundraising Events	7,500	0	7,500	27,500	0	27,500	
Grant Income	298,204	266,171	32,033	1,586,597	1,597,026	(10,429)	
Interest Income	1,439	1,100	339	8,729	6,600	2,129	
Rental Income	4,182	4,001	181	24,483	24,006	477	
Voluntary Pre-K	18,484	2,428	16,056	18,484	14,568	3,916	
Fees & Miscell Income	2,205	25,046	(22,841)	95,609	125,276	(29,667)	
Total Revenues	576,774	619,061	(42,287)	3,104,319	3,084,029	20,290	
Expenses							
Salaries and benefits	375,716	402,732	(27,016)	2,321,459	2,424,628	(103,169)	Partially attributable to awards in budget not in actual
Advertising	929	833	96	8,690	4,998	3,692	
Bank service charges	2,071	500	1,571	9,512	3,000	6,512	Chase Credit Charges - BBT card request in process
Building repairs/maint	17,478	17,855	(377)	115,040	107,130	7,910	
Depreciation	9,967	10,787	(820)	59,789	64,722	(4,933)	
Dues Subscriptions	3,420	950	2,470	9,789	5,700	4,089	
Information Technology	10,492	4,100	6,392	35,119	24,599	10,520	
Insurance	5,180	4,603	577	28,666	27,618	1,048	
Interest expense	4,410	4,408	2	28,775	26,448	2,327	
Licenses and permits	0	42	(42)	0	252	(252)	
Mileage reimbursement	3,884	2,949	935	26,589	17,694	8,895	
Miscellaneous	(7)	0	(7)	(26)	0	(26)	
Office expense	4,133	7,410	(3,277)	30,729	44,460	(13,731)	
Postage and shipping	206	435	(229)	4,324	2,710	1,614	
Printing	4,431	5,127	(696)	30,814	31,646	(832)	
Professional fees	23,090	15,086	8,004	154,501	92,016	62,485	Primarily HR Consultant and the CPA in Finance - covered under the TJMF grant
Program expenses	35,710	29,851	5,859	194,644	179,106	15,538	
Public relations	1,262	1,250	12	3,620	7,500	(3,880)	
Rent	3,264	2,330	934	22,387	15,884	6,503	
Software	0	500	(500)	1,617	3,000	(1,383)	
Special fundraising events	389	2,000	(1,611)	4,806	12,000	(7,194)	
Staff events/meetings	562	442	120	2,601	2,652	(51)	
Staff training and development	4,390	5,350	(960)	43,475	32,100	11,375	
Telephone	9,969	8,528	1,441	56,308	51,710	4,598	
Utilities	2,380	1,551	829	11,184	9,306	1,878	
Total Expenses	523,326	529,619	(6,293)	3,204,412	3,190,879	13,533	
Increase (Decrease) in UNR Assets	\$ 53,448	\$ 89,442	(35,994)	(\$ 100,093)	(\$ 106,850)	6,757	
			Programs	\$ 279,232			
			Support	\$ (379,325)			
			Total	\$ (100,093)			



HISPANIC UNITY OF FLORIDA, INC.						
STATEMENT OF ACTIVITIES - PROGRAMS						
FOR THE SIX MONTHS ENDED JUNE 30, 2019						
	Month Actual	Month Budget	Over (Under)	Year to Date Actual	Year to Date Budget	Over (Under)
<b>Revenues</b>						
Donations - TR	535,915	115,000	420,915	862,704	775,000	87,704
Satisfaction of Restrictions	(340,925)	168,515	(509,440)	176,548	320,753	(144,205)
Grant Income	298,204	266,171	32,033	1,586,597	1,597,026	(10,429)
Rental Income	4,182	4,001	181	24,483	24,006	477
Voluntary Pre-K	18,484	2,428	16,056	18,484	14,568	3,916
Fees & Miscell Income	2,184	20,046	(17,862)	93,866	120,276	(26,410)
<b>Total Revenues</b>	<b>518,044</b>	<b>576,161</b>	<b>(58,117)</b>	<b>2,762,682</b>	<b>2,851,629</b>	<b>(88,947)</b>
<b>Expenses</b>						
Salaries and benefits	287,873	320,803	(32,930)	1,809,552	1,933,054	(123,502)
Building repairs/maint	15,992	16,376	(384)	105,225	98,256	6,969
Depreciation	9,034	9,879	(845)	54,190	59,274	(5,084)
Dues Subscriptions	10	0	10	1,510	0	1,510
Information Technology	9,443	3,725	5,718	30,771	22,349	8,422
Insurance	4,765	4,190	575	26,343	25,140	1,203
Interest expense	5,532	4,064	1,468	27,113	24,384	2,729
Licenses and permits	0	42	(42)	0	252	(252)
Mileage reimbursement	3,680	2,786	894	25,062	16,716	8,346
Office expense	2,422	5,627	(3,205)	23,632	33,762	(10,130)
Postage and shipping	185	310	(125)	3,970	1,960	2,010
Printing	3,947	4,440	(493)	25,343	27,524	(2,181)
Professional fees	3,840	5,952	(2,112)	51,256	37,212	14,044
Program expenses	35,710	29,851	5,859	194,644	179,106	15,538
Rent	2,875	2,136	739	20,131	14,720	5,411
Staff training and development	3,464	3,662	(198)	28,477	21,972	6,505
Telephone	8,100	5,784	2,316	46,165	35,246	10,919
Utilities	2,142	513	1,629	10,066	3,078	6,988
<b>Total Expenses</b>	<b>399,014</b>	<b>420,140</b>	<b>(21,126)</b>	<b>2,483,450</b>	<b>2,534,005</b>	<b>(50,555)</b>
<b>Increase (Decrease) in UNR Assets</b>	<b>\$ 119,030</b>	<b>\$ 156,021</b>	<b>(36,991)</b>	<b>\$ 279,232</b>	<b>\$ 317,624</b>	<b>(38,392)</b>

**HISPANIC UNITY OF FLORIDA, INC.**  
**STATEMENT OF ACTIVITIES - SUPPORT**  
**FOR THE SIX MONTHS ENDED JUNE 30, 2019**

	Month Actual	Month Budget	Over (Under)	Year to Date Actual	Year to Date Budget	Over (Under)	
<b>Revenues</b>							
Donations - UNR	\$ 49,770	\$ 36,800	12,970	\$ 221,196	\$ 220,800	396	Immigrant Legal Resource Ctr for \$20K and Sun Trust for \$25K
Donations - TR	0	0	0	100,000	0	100,000	
Satisfaction of Restrictions	0	0	0	(17,531)	0	(17,531)	
Fundraising Events	7,500	0	7,500	27,500	0	27,500	Entrepreneur Summit \$7.5K
Interest Income	1,439	1,100	339	8,729	6,600	2,129	
Fees & Miscell Income	21	5,000	(4,979)	1,743	5,000	(3,257)	
<b>Total Revenues</b>	<b>58,730</b>	<b>42,900</b>	<b>15,830</b>	<b>341,637</b>	<b>232,400</b>	<b>109,237</b>	
<b>Expenses</b>							
Salaries and benefits	87,843	81,929	5,914	511,907	491,574	20,333	
Advertising	929	833	96	8,690	4,998	3,692	
Bad debt expense	0	0	0	0	0	0	
Bank service charges	2,071	500	1,571	9,512	3,000	6,512	Chase Credit Charges - BBT card request in process
Building repairs/maint	1,486	1,479	7	9,815	8,874	941	
Depreciation	933	908	25	5,599	5,448	151	
Dues Subscriptions	3,410	950	2,460	8,279	5,700	2,579	
Information Technology	1,049	375	674	4,348	2,250	2,098	
Insurance	415	413	2	2,323	2,478	(155)	
Interest expense	(1,122)	344	(1,466)	1,662	2,064	(402)	
Mileage reimbursement	204	163	41	1,527	978	549	
Miscellaneous	(7)	0	(7)	(26)	0	(26)	
Office expense	1,711	1,783	(72)	7,097	10,698	(3,601)	
Postage and shipping	21	125	(104)	354	750	(396)	
Printing	484	687	(203)	5,471	4,122	1,349	
Professional fees	19,250	9,134	10,116	103,245	54,804	48,441	Primarily HR Consultant and the CPA in Finance - covered under the TJMF grant
Public relations	1,262	1,250	12	3,620	7,500	(3,880)	
Rent	389	194	195	2,256	1,164	1,092	
Software	0	500	(500)	1,617	3,000	(1,383)	
Special fundraising events	389	2,000	(1,611)	4,806	12,000	(7,194)	
Staff events/meetings	562	442	120	2,601	2,652	(51)	
Staff training and development	926	1,688	(762)	14,998	10,128	4,870	Primarily CITI Community Progress Makers Conference; Children & Families Convening - Aspen Institute
Telephone	1,869	2,744	(875)	10,143	16,464	(6,321)	Programs has overage
Utilities	238	1,038	(800)	1,118	6,228	(5,110)	Programs has overage
<b>Total Expenses</b>	<b>124,312</b>	<b>109,479</b>	<b>14,833</b>	<b>720,962</b>	<b>656,874</b>	<b>64,088</b>	
<b>Increase (Decrease) in UNR Assets</b>	<b>(\$ 65,582)</b>	<b>(\$ 66,579)</b>	<b>997</b>	<b>(\$ 379,325)</b>	<b>(\$ 424,474)</b>	<b>45,149</b>	

**Aged Receivables**  
As of June 30, 2019

<b>Schedule 1 - Reconciliation to Financial Position</b>				
	<b>06/30/19</b>	<b>12/31/18</b>	<b>Inc(Decr)</b>	
Grants Receivable - invoiced	924,505	362,354	562,151	
Grant Accruals - salaries accrued not invoiced	21,099	67,693	-46,594	
<b>Grants Receivable</b>	<b>945,604</b>	<b>\$ 430,047</b>	<b>\$ 515,557</b>	
Unconditional Promises To Give	184,188	667,646	-483,458	
AR - Board Dues	5,000	0	5,000	
AR - Annual Campaign	20,842	15,163	5,680	
AR - Events	10,000	11,500	-1,500	
Future Promises to Give	1,093,750	985,000	108,750	
<b>Unconditional Promises - invoiced</b>	<b>1,313,780</b>	<b>1,679,308</b>	<b>-365,528</b>	
Unconditional Promises - invoiced	1,313,780	1,679,308	-365,528	
Unconditional Promises Accruals - salaries accrued not invoiced	21,089	24,667	-3,579	
Discount - Future Promises	(17,227)	-17,227		
Allowance for Doubtful Accounts	(3,539)	-3,539		
<b>Unconditional Promises to Give</b>	<b>1,314,103</b>	<b>\$ 1,683,209</b>	<b>\$ (369,107)</b>	
<b>TOTAL</b>	<b>2,259,707</b>	<b>\$ 2,113,255</b>	<b>146,451.81</b>	
<b>Financial Position</b>	<b>06/30/19</b>	<b>12/31/18</b>		
Grants receivable,	945,604	430,047	515,557	
Unconditional Promises to Give, net	712,368	715,438	-3,070	
Long-Term Unconditional Promises to give	601,735	967,773	(366,038)	
<b>TOTAL TO FINANCIAL POSITION</b>	<b>2,259,707</b>	<b>\$ 2,113,257</b>	<b>\$ 146,449</b>	
<b>Invoiced</b>	<b>43,646</b>			
Grants Receivable	924,505			
Unconditional Promises to Give	1,313,780			
<b>TOTAL INVOICED (AGED RECEIVABLE)</b>	<b>2,238,284</b>			

<b>Customer</b>	<b>0-30</b>	<b>31-60</b>	<b>61-90</b>	<b>Over 90 days</b>	<b>Amount Due</b>	<b>Status</b>
Melida Akiti				1,000.00	1,000.00	Past Due
<b>Melida Akiti</b>				<b>1,000.00</b>	<b>1,000.00</b>	
American Express Foundation	60.00				60.00	Paid In Full
<b>American Express Foundation</b>	<b>60.00</b>				<b>60.00</b>	
Ann Margaret Sanchez	21.00				21.00	Paid In Full
<b>Ann Margaret Sanchez</b>	<b>21.00</b>				<b>21.00</b>	
Baptist Health South Florida		2,500.00			2,500.00	Paid In Full
<b>Baptist Health South Florida</b>		<b>2,500.00</b>			<b>2,500.00</b>	
Branch Banking & Trust		25,000.00			25,000.00	Past Due: typically late
Branch Banking & Trust	25,000.00				25,000.00	Unpaid
Branch Banking & Trust	25,000.00				25,000.00	Unpaid
<b>Branch Banking &amp; Trust</b>	<b>50,000.00</b>	<b>25,000.00</b>			<b>75,000.00</b>	
Burdette Beckman, Inc.	550.00				550.00	Paid In Full
<b>Burdette Beckman, Inc.</b>	<b>550.00</b>				<b>550.00</b>	
BC-FSA 18-19	12,409.88				12,409.88	Paid In Full
<b>BC-FSA 18-19</b>	<b>12,409.88</b>				<b>12,409.88</b>	
Capital One	25,000.00				25,000.00	Paid In Full
<b>Capital One</b>	<b>25,000.00</b>				<b>25,000.00</b>	
City of Hollywood - CDBG - 2018-2019	932.94				932.94	Past Due
<b>City of Hollywood - CDBG - 2018-2019</b>	<b>932.94</b>				<b>932.94</b>	

Customer	0-30	31-60	61-90	Over 90 days	Amount Due	Status
City of Hollywood	3,832.74				3,832.74	Paid In Full
<b>City of Hollywood</b>	<b>3,832.74</b>				<b>3,832.74</b>	
Community Foundation of Broward County	15,000.00				15,000.00	Past Due In process of communicating to pledgor
Community Foundation of Broward County	15,000.00				15,000.00	Unpaid
<b>Community Foundation of Broward County</b>	<b>30,000.00</b>				<b>30,000.00</b>	
CSC, EITC-VITA 2018-2019	13,071.22				13,071.22	Paid In Full
<b>CSC, EITC-VITA 2018-2019</b>	<b>13,071.22</b>				<b>13,071.22</b>	
CSC - COMPASS 2018-2019	14,513.31				14,513.31	Paid In Full
<b>CSC - COMPASS 2018-2019</b>	<b>14,513.31</b>				<b>14,513.31</b>	
CSC-Family Strengthening Prog 18-19	16,400.95				16,400.95	Paid In Full
<b>CSC-Family Strengthening Prog 18-19</b>	<b>16,400.95</b>				<b>16,400.95</b>	
CSC - Miramar & Str HS 2018-2019	352.20				352.20	Past Due
CSC - Miramar & Str HS 2018-2019	73,761.38				73,761.38	Past Due Because of an ammendment which increased our revenue per unit
<b>CSC - Miramar &amp; Str HS 2018-2019</b>	<b>74,113.58</b>				<b>74,113.58</b>	
CSC-Unity4Teens18-19	114,309.50				114,309.50	Paid In Full
<b>CSC-Unity4Teens18-19</b>	<b>114,309.50</b>				<b>114,309.50</b>	
Julie Fishman	20.84				20.84	Paid In Full
<b>Julie Fishman</b>	<b>20.84</b>				<b>20.84</b>	
Florida Blue Foundation	56,250.00				56,250.00	Unpaid
Florida Blue Foundation	56,250.00				56,250.00	Unpaid
Florida Blue Foundation	56,250.00				56,250.00	Unpaid
Florida Blue Foundation	5,000.00				5,000.00	Unpaid
<b>Florida Blue Foundation</b>	<b>173,750.00</b>				<b>173,750.00</b>	
Giselle Cushing	1,000.00				1,000.00	Paid In Full
<b>Giselle Cushing</b>	<b>1,000.00</b>				<b>1,000.00</b>	
John Guerrero				1,000.00	1,000.00	Past Due
<b>John Guerrero</b>				<b>1,000.00</b>	<b>1,000.00</b>	
Immigrant Legal Resources Center	14,000.00				14,000.00	Past Due. In the process of contacting grantor
Immigrant Legal Resources Center	6,000.00				6,000.00	Past Due. In the process of contacting grantor
<b>Immigrant Legal Resources Center</b>	<b>20,000.00</b>				<b>20,000.00</b>	
VITA, IRS 2018-2019	4,680.89				4,680.89	Past Due. There's a record of receipt in their system.
<b>VITA, IRS 2018-2019</b>	<b>4,680.89</b>				<b>4,680.89</b>	
Jacqueline Gonzalez	10.00				10.00	Paid In Full
<b>Jacqueline Gonzalez</b>	<b>10.00</b>				<b>10.00</b>	
Jim Moran Foundation	350,000.00				350,000.00	Unpaid
Jim Moran Foundation	350,000.00				350,000.00	Unpaid

Customer	0-30	31-60	61-90	Over 90 days	Amount Due	Status
<b>Jim Moran Foundation</b>	<b>700,000.00</b>				<b>700,000.00</b>	
Kresge Foundation (The)	250,000.00				250,000.00	Past Due. Setup complete in their payment system.
Kresge Foundation (The)	250,000.00				250,000.00	Awaiting funding
<b>Kresge Foundation (The)</b>	<b>500,000.00</b>				<b>500,000.00</b>	
Susie & Alan Levan Family Foundation	25,000.00				25,000.00	Unpaid
Susie & Alan Levan Family Foundation	25,000.00				25,000.00	Unpaid
Susie & Alan Levan Family Foundation	25,000.00				25,000.00	Unpaid
Susie & Alan Levan Family Foundation	25,000.00				25,000.00	Unpaid
<b>Susie &amp; Alan Levan Family Foundation</b>	<b>100,000.00</b>				<b>100,000.00</b>	
George Mihai				1,000.00	1,000.00	Past Due
<b>George Mihai</b>				<b>1,000.00</b>	<b>1,000.00</b>	
NALEO Educational Fund				11,505.50	11,505.50	Paid In Full
<b>NALEO Educational Fund</b>				<b>11,505.50</b>	<b>11,505.50</b>	
NCLR - General				1,000.00	1,000.00	Past Due
<b>NCLR - General</b>				<b>1,000.00</b>	<b>1,000.00</b>	
UnidosUS - Comprando Rico y Sano	25,500.00				25,500.00	Paid In Full
UnidosUS - Comprando Rico y Sano	1,000.00				1,000.00	Paid In Full
UnidosUS - Comprando Rico y Sano	-500.00				-500.00	Applied
<b>UnidosUS - Comprando Rico y Sano</b>	<b>26,000.00</b>				<b>26,000.00</b>	
UnidosUS - STEAM				1,000.00	1,000.00	Paid In Full
<b>UnidosUS - STEAM</b>				<b>1,000.00</b>	<b>1,000.00</b>	
Nova Southeastern University	5,000.00				5,000.00	Past Due
<b>Nova Southeastern University</b>	<b>5,000.00</b>				<b>5,000.00</b>	
Patti Lynn	30.00				30.00	Paid In Full
<b>Patti Lynn</b>	<b>30.00</b>				<b>30.00</b>	
Prosperity NOW	12,500.00				12,500.00	Paid In Full
<b>Prosperity NOW</b>	<b>12,500.00</b>				<b>12,500.00</b>	
Publix Super Markets Charities, Inc.		5,000.00			5,000.00	Past Due
<b>Publix Super Markets Charities, Inc.</b>		<b>5,000.00</b>			<b>5,000.00</b>	
Lucia Rodriguez				1,000.00	1,000.00	Past Due
<b>Lucia Rodriguez</b>				<b>1,000.00</b>	<b>1,000.00</b>	
Rolando Garcia				1,000.00	1,000.00	Paid In Full
<b>Rolando Garcia</b>				<b>1,000.00</b>	<b>1,000.00</b>	
Daniel Schevis	150.00				150.00	Paid In Full
<b>Daniel Schevis</b>	<b>150.00</b>				<b>150.00</b>	
The School Board of Broward County	4,182.07				4,182.07	Past Due
<b>The School Board of Broward County</b>	<b>4,182.07</b>				<b>4,182.07</b>	
TD Charitable Foundation	15,000.00				15,000.00	Unpaid
<b>TD Charitable Foundation</b>	<b>15,000.00</b>				<b>15,000.00</b>	

Customer	0-30	31-60	61-90	Over 90 days	Amount Due	Status
The TK Foundation - COMPASS Program	100,000.00				100,000.00	Past Due
<b>The TK Foundation - COMPASS Program</b>	<b>100,000.00</b>				<b>100,000.00</b>	
United Way - DCM 18-19			37,752.84		37,752.84	Paid In Full
United Way - DCM 18-19	32,035.02				32,035.02	Paid In Full
United Way - DCM 18-19	33,697.75				33,697.75	Past Due
United Way - DCM 18-19	32,223.72				32,223.72	Unpaid
<b>United Way - DCM 18-19</b>	<b>97,956.49</b>		<b>37,752.84</b>		<b>135,709.33</b>	
United Way of BC, CWF 2018-19	3,312.67				3,312.67	Paid In Full
United Way of BC, CWF 2018-19	7,548.46				7,548.46	Paid In Full
<b>United Way of BC, CWF 2018-19</b>	<b>10,861.13</b>				<b>10,861.13</b>	
United Way, EITC-VITA 2018-2019	3,198.33				3,198.33	Paid In Full
United Way, EITC-VITA 2018-2019	453.33				453.33	Paid In Full
<b>United Way, EITC-VITA 2018-2019</b>	<b>3,651.66</b>				<b>3,651.66</b>	
USCIS - Homeland Security 18-19	8,871.55				8,871.55	Past Due
<b>USCIS - Homeland Security 18-19</b>	<b>8,871.55</b>				<b>8,871.55</b>	
UW - Emerg \$25K - Publix Last Resort	10,406.86				10,406.86	Past Due
<b>UW - Emerg \$25K - Publix Last Resort</b>	<b>10,406.86</b>				<b>10,406.86</b>	
YourCause for AT&T	239.00				239.00	Paid In Full
<b>YourCause for AT&amp;T</b>	<b>239.00</b>				<b>239.00</b>	
	<b>2,149,525.61</b>	<b>32,500.00</b>	<b>37,752.84</b>	<b>18,505.50</b>	<b>2,238,283.95</b>	

**Aged Payables**  
As of June 30, 2019

Schedule 2 - Reconciliation to AP & Accrued Expenses			
	6/30/2019	12/31/18	Inc(Decr)
Accounts Payable	162,941	132,762	30,179
Salaries Payable (accrual)	206,787	123,356	83,431
Other	20	(33)	53
	<b>369,748</b>	<b>\$ 256,085</b>	<b>\$ 113,663</b>

Vendor	0 - 30	31 - 60	61 - 90	Over 90 days	Amount Due
A1A Transportation, Inc.	4,403.00				4,403.00
Adriana Perez-Bonilla	394.05				394.05
Caballero Fierman Llerena+ Garcia LLP	11,502.00		54.00		11,556.00
Alvarado Magaly	305.50				305.50
Amparo Manzella	99.18				99.18
Astrid Cantos	15.08				15.08
AT & T	2,201.30				2,201.30
Avaya Financial Services	109.17				109.17
Christen Bryant	57.39				57.39
Cali Vixamar	75.52				75.52
Camila Toro-Sepulveda	13.49				13.49
Canon Financial Services	3,643.72				3,643.72
Carmel Connections Inc	750.00				750.00
Yonela Carusi	154.08				154.08
Chase Card Services	5,000.79				5,000.79
Chase Card Services	6,634.69				6,634.69
Chase Card Services	236.26				236.26
Chase Card Services	1,515.87				1,515.87
Chase Card Services	822.42				822.42
Chase Card Services	7,034.67				7,034.67
Chase Card Services	5,080.50				5,080.50
Chase Card Services	1,854.67				1,854.67
Chase Card Services	1,410.66				1,410.66
Chase Card Services	1,727.56				1,727.56
Chase Card Services	1,204.11				1,204.11
Chase Card Services	3,649.63				3,649.63
Chase Card Services	698.93				698.93
Chase Card Services	5,279.67				5,279.67
Chase Card Services	49.95				49.95
Chase Card Services	739.10				739.10
Chase Card Services	970.62				970.62
Chaz Phillips	83.77				83.77
Cindy Rodriguez	132.44				132.44
City of Hollywood	439.96				439.96
Colonial Life	2,083.36				2,083.36
Comcast	286.08				286.08
Community Access Center	3,372.00				3,372.00
Dilma Higgins	31.32				31.32
Dorshia Sellers	230.84				230.84
Emily Doyle	287.10				287.10
Esther Stewart	23.20				23.20
FloridaBlue	25,327.78				25,327.78
Fully LCS, Inc.	635.00				635.00
Gabriela Arboleda	13.92				13.92
Blanca Gamez	276.66				276.66
Gennesis Izaguirre	1,240.97				1,240.97
Gordon Food Service, Inc.	296.85				296.85
Gilbert E. Olivas Videa	37.52				37.52
Glocecol LLC	995.15				995.15
HandsOn Broward	1,700.14				1,700.14
Mayra Hernandez	63.77				63.77
HireRight	537.22				537.22
Iris Hodgson	95.58				95.58
Home Depot Credit Services	1,317.37				1,317.37
Maria Huitron	13.22				13.22
Imiereo O. Kerobo	73.25				73.25
Olenka Inmenso	68.67				68.67
Iron Mountain	1,148.13				1,148.13
Jaime Aponte	51.21				51.21
Johnson Controls Security Solutions	1,484.46			1,250.00	2,734.46 Paid in July
Katherin Gallego	300.00				300.00
Ker-Twang LLC	13,333.00				13,333.00
King Intelligence and Security Services	525.00				525.00
Magical Moments Party & Events	300.00				300.00
Maria German	63.68				63.68

<b>Vendor</b>	<b>0 - 30</b>	<b>31 - 60</b>	<b>61 - 90</b>	<b>Over 90 days</b>	<b>Amount Due</b>
Maritzabel Rivera-James	326.89				326.89
Ileana Mendoza	142.62				142.62
Missing Link Consultants, Inc	1,800.00				1,800.00
Mithsuka Paul	90.19				90.19
NCD IT Solutions INC	5,500.00				5,500.00
Office Depot Credit Plan	414.10				414.10
Mutual Of Omaha	1,817.82				1,817.82
Pacheco Joel	37.12				37.12
Sergio E Patino	149.82				149.82
Petty Cash	312.37				312.37
Philadelphia Insurance Companies	3,463.20				3,463.20
Eduardo Pineda	73.31				73.31
Principal Financial Group	4,358.94				4,358.94
Professional Insurance Company	205.68				205.68
Republic Services #695	553.56				553.56
Aleida Rivas	29.86				29.86
S&S Worldwide, Inc	476.78				476.78
Sage Checks and Forms	449.67				449.67
Solstice Benefits, Inc.	1,993.07				1,993.07
Staples Business Advantage	2,253.99				2,253.99
The AimPoint Group	1,100.00				1,100.00
Wolf Thomas	46.17				46.17
Tram Tran				69.26	69.26
Trans Union LLC	72.70				72.70
U.S. Premium Finance, Inc.	10,151.37				10,151.37
Wage Works Inc	50.05				50.05
Shani Wilson	115.97				115.97
Yauheniya Nechyparenka	171.94				171.94
Ynes Acosta	40.83				40.83
Zunilda Williams	867.80				867.80
	<b>161,568.02</b>		<b>54.00</b>	<b>1,319.26</b>	<b>162,941</b>



**Hispanic Unity of Florida, Inc.**  
**Pledge Receivable #1256**  
**As of June 30, 2019**

Accounts	Balance at 12/31/18	Payment	2019		Balance at			
			Additions	Payment	06/30/19	2019	2020	2021
BB&T	25,000	(25,000)	75,000	-	75,000	25,000	25,000	25,000
Comm Found Of Broward - Tate	30,000	-	-	-	30,000	15,000	15,000	-
Florida Blue Foundation	230,000	-	-	(56,250)	173,750	56,250	112,500	5,000
Jim Moran Foundation	700,000	-	-	-	700,000	350,000	350,000	-
Susie & Alan Levan Family Fnd			100,000		100,000	25,000	25,000	50,000
TD Charitable/NALCAB			35,000	(20,000)	15,000	-	15,000	-
JP Morgan Chase			142,500	(142,500)	-	-	-	-
<b>Subtotal Before Discount</b>	<b>985,000</b>	<b>(25,000)</b>	<b>352,500</b>	<b>(218,750)</b>	<b>1,093,750</b>	<b>471,250</b>	<b>542,500</b>	<b>80,000</b>
Unconditional Promises To Give	667,646		278,526	(761,984)	184,188	184,188		
AR - Board Dues	-		13,000	(8,000)	5,000	5,000		
AR - Annual Campaign	15,163		53,507	(67,827)	20,842	20,842		
AR - Events	11,500		12,500	(14,000)	10,000	10,000		
Accrued donations receivable	24,667			(3,579)	21,089	21,089		
<b>Other Receivables</b>	<b>718,975</b>	<b>-</b>	<b>357,533</b>	<b>(855,390)</b>	<b>241,118</b>	<b>241,118</b>	<b>-</b>	<b>-</b>
Less: Discount	(17,227)	-	-		(17,227)	-	(16,992)	(235)
Less: Allow for Doubtful Acts	(3,539)				(3,539)	-	(3,468)	(71)
<b>Total Discounts</b>	<b>(20,766)</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>(20,766)</b>	<b>-</b>	<b>(20,460)</b>	<b>(306)</b>
<b>Total</b>	<b>1,683,209</b>	<b>(25,000)</b>	<b>710,033</b>	<b>(1,074,140)</b>	<b>1,314,102</b>	<b>712,368</b>	<b>522,040</b>	<b>79,694</b>

Current Pledges	712,368	Ties to Schedule 1
LT Pledges	601,734	Ties to Statement of Financial Position
	<b>\$ 1,314,102</b>	See Aged Receivables Schedule 1