

HISPANIC UNITY OF FLORIDA, INC.

FINANCIAL STATEMENTS

**FOR THE SEVEN MONTHS ENDED JULY 31, 2019
(WITH COMPARATIVE TOTALS FOR THE YEAR ENDED DECEMBER 31, 2018)**

Prepared by: C McGuire, September 13, 2019

Reviewed by: V Cielo, September 13, 2019

Hispanic Unity of Florida, Inc.

Notes to Financials

JULY 31, 2019

UNR Net Assets

Reconciliation of UNR Net Assets:

1 Gain From Program Operations	261,300
2 Gain from Support Services	<u>(325,492)</u>
Inc(Dec) in UNR Net Assets	<u><u>\$ (64,192) Operating Gain(Loss)</u></u>

The year to date loss of (\$64K) is more favorable by \$47K than the projected year to date loss of (\$111K)

1) Development exceeded the net projection by \$219K.

2) Programs fell behind the net projection by (\$124K).

3) Admin fell behind the net projection by (\$48K).

Programs:

Program's total contribution to date toward administrative and shared fixed costs to the agency totals \$673K

Development:

The Development area contributed \$321K toward administrative and shared fixed costs to the agency.

Cash

Year to date cash decreased by (\$252K) as a result of the following activities:

\$ (360,213) Inc/(Dec) in Net Assets
<u>(226,335) Adjustments to reconcile increase (decrease) in net assets</u>
(586,548) Net cash provided (consumed) by operating activities
(48,518) Investing Activities
<u>383,072 Financing Activities</u>
<u><u>\$ (251,994) Inc/(Dec) in Cash</u></u>

Technology

HUF submitted \$22.7K to our claims adjustor for a claim reimbursement. He is calling us on September 16 to go over the claim. We recorded in the month of July about 1/2 the amount, \$12K.

HISPANIC UNITY OF FLORIDA, INC.
STATEMENT OF FINANCIAL POSITION
FOR THE SEVEN MONTHS ENDED JULY 31, 2019
(WITH COMPARATIVE TOTALS AS OF DECEMBER 31, 2018)

<u>ASSETS</u>	<u>2019</u>	<u>2018</u>	
Current Assets			
Cash	1,517,359	1,769,353	Cash Detail; CashFlow
Grants receivable	1,098,794	430,047	Schedule 1
Unconditional promises to give, net	747,354	715,438	Schedule 1 & 3
Prepaid expenses	86,945	55,278	
Total Current Assets	<u>3,450,452</u>	<u>2,970,116</u>	
Non-Current Assets			
Long term unconditional promises to give	590,273	967,772	Schedule 3
Property and equipment, net	1,476,964	1,497,921	
Deposits and Other Assets	35,587	18,154	
Total Non-Current Assets	<u>2,102,824</u>	<u>2,483,847</u>	
Total Assets	<u>5,553,276</u>	<u>5,453,963</u>	
<u>LIABILITIES AND NET ASSETS</u>			
Current Liabilities			
Accounts payable and accrued expenses	426,767	350,311	Schedule 2
Mortgages payable, current portion	14,999	42,976	
Lines of credit	483,630	202,550	
Total Current Liabilities	<u>925,396</u>	<u>595,837</u>	
Noncurrent Liabilities			
Mortgages payable, net of current portion	801,596	671,629	
Total Non-Current Liabilities	<u>801,596</u>	<u>671,629</u>	
Total Liabilities	<u>1,726,992</u>	<u>1,267,466</u>	
Net Assets			
Without Donor Restrictions	1,293,462	1,357,653	(64,190.57)
With Donor Restrictions	2,532,822	2,828,844	(296,022.00)
Total Net Assets	<u>3,826,284</u>	<u>4,186,497</u>	(360,212.57)
Total Liabilities and Net Assets	<u>5,553,276</u>	<u>5,453,963</u>	
Gain from Program Operations	261,300		
Gain from Support Services	(325,492)		
Increase (Decrease)	(64,192)		

HISPANIC UNITY OF FLORIDA, INC.
STATEMENT OF ACTIVITIES
FOR THE SEVEN MONTHS ENDED JULY 31, 2019
(WITH COMPARATIVE TOTALS FOR THE YEAR ENDED DECEMBER 31, 2018)

	2019			2018	
	Without	With	Total	Total	
	Donor Restrictions	Donor Restrictions			
Revenues and Other Support:					
Contributions	389,733	873,417	1,263,150	4,408,267	
Special events	60,600	-	60,600	93,000	
Grants from governmental agencies	1,942,731	-	1,942,731	2,505,598	
Other grants and fees	-	-	-	507,117	
Miscellaneous		182,543	182,543	274,967	
Donations, in-kind	-	-	-	32,034	
Net assets released from restrictions:					
Satisfaction of time restrictions	1,198,521	(1,198,521)	-	-	
Satisfaction of program and purpose restrictions	153,460	(153,460)	-	-	
Total Revenues and Other Support	<u>3,745,045</u>	<u>(296,021)</u>	<u>3,449,024</u>	<u>7,820,983</u>	
Expenses (Functional)	Estimated 2019 Functional Exp Alloc				
Program services	3,632,869	-	3,632,869	5,496,890	
Management and general	129,514	-	129,514	195,942	
Fundraising	46,854	-	46,854	71,172	
Total Expenses	<u>3,809,237</u>	<u>-</u>	<u>3,809,237</u>	<u>5,764,004</u> <u>3,809,237</u>	
Change in Net Assets	<u>(64,192)</u>	<u>(296,021)</u>	<u>(360,213)</u>	<u>2,056,979</u>	
Net Assets - Beginning of Year	<u>1,357,653</u>	<u>2,828,843</u>	<u>4,186,496</u>	<u>2,129,517</u>	
Net Assets - End of Year	<u>1,293,462</u>	<u>2,532,822</u>	<u>3,826,284</u>	<u>4,186,496</u>	

HISPANIC UNITY OF FLORIDA, INC.
STATEMENT OF CASH FLOWS
FOR THE SEVEN MONTHS ENDED JULY 31, 2019
(WITH COMPARATIVE TOTALS FOR THE YEAR ENDED DECEMBER 31, 2018)

	<u>2019</u>	<u>2018</u>
Cash Flows from Operating Activities		
Increase (decrease) in net assets	\$ (360,213)	\$ 2,056,980
Adjustments to reconcile increase (decrease) in net assets to cash provided by operating activities:		
Depreciation	69,753	127,812
Changes in assets and liabilities		
(Increase) decrease in grants receivable	(668,747)	(153,292)
(Increase) decrease in unconditional promises to give	345,582	(1,342,821)
(Increase) decrease in prepaid expenses	(31,667)	(1,083)
(Increase) decrease in security deposits and other assets	(17,711)	
Increase (decrease) in accounts payable and accrued expenses	<u>76,455</u>	<u>94,226</u>
Total adjustments	<u>(226,335)</u>	<u>(1,275,158)</u>
Net Cash Provided by Operating Activities	<u>(586,548)</u>	<u>781,822</u>
Cash Flows from Investing Activities		
Acquisition of property and equipment	<u>(48,518)</u>	<u>(161,189)</u>
Net Cash (Used In) Investing Activities	<u>(48,518)</u>	<u>(161,189)</u>
Cash Flows from Financing Activities		
Net Advance (Repayment) of line of credit	281,080	102,550
Increase (Decrease) in mortgage payable	<u>101,992</u>	<u>(40,753)</u>
Net Cash Provided by Financing Activities	<u>383,072</u>	<u>61,797</u>
Increase (decrease) in Cash	(251,994)	682,430
Cash - Beginning of Year	<u>1,769,353</u>	<u>1,086,923</u>
Cash - End of Year	<u>\$ 1,517,359</u>	<u>\$ 1,769,353</u>

Cash Detail
As of July 31, 2019

Without Donor Restrictions and With Donor Restrictions Cash:

Bank of America	Operating	56,521	
BB&T	Payroll	247,793	
BB&T	Operating	12,777	
Bank of America	Payroll	8,413	
Petty Cash	Imprest	800	
Bank of America	Capital/Building	-	
Bank of America	Business Savings	(15)	
BB&T	Reserve Fund	411,940	
BB&T	Asset Reserve Fund	<u>53,990</u>	792,219 Without Donor Restrictions
Bank of America	TR Funds	(15)	
BB&T - Money Market	Opportunity Fund	508,203	
BB&T Bus-Investor	To Be Closed	488	
BB&T - Money Market	Grantor Funding	216,464	725,140 With Donor Restrictions
			<hr/>
			\$ 1,517,359 TOTAL CASH
			<hr/> <hr/>

HISPANIC UNITY OF FLORIDA, INC.							
STATEMENT OF ACTIVITIES - TOTAL							
FOR THE SEVEN MONTHS ENDED JULY 31, 2019							
	Month Actual	Month Budget	Over (Under)	Year to Date Actual	Year to Date Budget	Over (Under)	
Revenues							
Donations - UNR	\$ 63,026	\$ 36,800	26,226	\$ 389,733	\$ 257,600	132,133	\$35K from JM family; \$10K from Citrix; \$10K Colin Brown Fdn; \$3.5 Enterprise Holdings; Parades-Lagerderi \$2.5K; individuals \$2.5K
Donations - TR	16,465	100,028	(83,563)	873,417	875,028	(1,611)	Recd \$6K UNIDOS; \$3.5K Aspen Institute; Accr \$6K.
Satisfaction of Restrictions	137,005	87,654	49,351	296,021	408,407	(112,386)	
Fundraising Events	33,100	0	33,100	60,600	0	60,600	Budget in Sep
Grant Income	356,134	266,171	89,963	1,942,731	1,863,197	79,534	YDP and Miramar came in over budget by approx. \$90K
Interest Income	1,353	1,100	253	10,082	7,700	2,382	
Rental Income	4,182	4,001	181	28,665	28,007	658	
Voluntary Pre-K	1,920	2,428	(508)	20,404	16,996	3,408	
Fees & Miscell Income	27,783	20,046	7,737	123,392	145,322	(21,930)	
Total Revenues	640,968	518,228	122,740	3,745,045	3,602,257	142,788	
Expenses							
Salaries and benefits	436,201	398,365	37,836	2,757,655	2,822,993	(65,338)	Partially attributable to awards in budget not in actual
Advertising	1,690	833	857	10,380	5,831	4,549	
Bank service charges	851	500	351	10,363	3,500	6,863	Chase Credit Charges - BBT card request scheduled in 2020
Building repairs/maint	22,695	17,855	4,840	137,735	124,985	12,750	Security personnel \$17,388 recorded in error here - to be reclassified as Professional Fees - Security to Admin
Depreciation	9,967	10,787	(820)	69,753	75,509	(5,756)	
Dues Subscriptions	1,200	950	250	11,269	6,650	4,619	
Information Technology	7,002	4,100	2,902	42,122	28,699	13,423	
Insurance	4,888	4,603	285	33,555	32,221	1,334	
Interest expense	6,025	4,408	1,617	34,803	30,856	3,947	
Licenses and permits	1,142	42	1,100	1,142	294	848	
Mileage reimbursement	4,067	2,782	1,285	30,653	20,476	10,177	VITA \$1200K, FS \$1500, YF \$1285; MirStr \$2730, Citiz \$1570
Miscellaneous	(1)	0	(1)	(19)	0	(19)	
Office expense	6,452	7,410	(958)	37,269	51,870	(14,601)	
Postage and shipping	278	435	(157)	4,603	3,145	1,458	
Printing	4,515	5,127	(612)	35,331	36,773	(1,442)	
Professional fees	20,099	14,503	5,596	177,889	106,519	71,370	Primarily HR Consultant and the CPA in Finance - covered under the TJMF grant
Program expenses	55,699	29,567	26,132	250,339	208,673	41,666	
Public relations	237	1,250	(1,013)	3,856	8,750	(4,894)	
Rent	3,257	1,040	2,217	25,641	16,924	8,717	
Software	1,585	500	1,085	3,202	3,500	(298)	
Special fundraising events	390	2,000	(1,610)	1,489	14,000	(12,511)	Budget in Sep
Staff events/meetings	1,295	442	853	3,897	3,094	803	
Staff training and development	4,171	5,350	(1,179)	47,698	37,450	10,248	Primarily CITI Community Progress Makers Conference; Children & Families Convening - Aspen Institute, Kresge Visits and UNIDOS
Telephone	8,843	7,968	875	65,149	59,678	5,471	Prim cell phones \$4K over
Utilities	2,284	1,551	733	13,463	10,857	2,606	Budget error
Total Expenses	604,832	522,368	82,464	3,809,237	3,713,247	95,990	
Increase (Decrease) in UNR Assets	\$ 36,136	(\$ 4,140)	40,276	(\$ 64,192)	(\$ 110,990)	46,798	
			Programs	\$ 261,300			
			Support	\$ (325,492)			
			Total	\$ (64,192)			

HISPANIC UNITY OF FLORIDA, INC.
STATEMENT OF ACTIVITIES - PROGRAMS
FOR THE SEVEN MONTHS ENDED JULY 31, 2019

	Month Actual	Month Budget	Over (Under)	Year to Date Actual	Year to Date Budget	Over (Under)	
Revenues							
Donations - TR	16,465	100,028	(83,563)	873,417	875,028	(1,611)	Recd \$6K UNIDOS; \$3.5K Aspen Institute; Accr \$6K.
Satisfaction of Restrictions	54,576	87,654	(33,078)	231,123	408,407	(177,284)	\$112K less (\$57K) reclass to Support
Grant Income	356,134	266,171	89,963	1,942,731	1,863,197	79,534	YDP and Miramar came in over budget by approx. \$90K
Rental Income	4,182	4,001	181	28,665	28,007	658	
Voluntary Pre-K	1,920	2,428	(508)	20,404	16,996	3,408	
Fees & Miscell Income	15,760	20,046	(4,286)	109,626	140,322	(30,696)	Error in Budget
Total Revenues	449,037	480,328	(31,291)	3,205,966	3,331,957	(125,991)	
Expenses							
Salaries and benefits	331,900	316,436	15,464	2,141,448	2,249,490	(108,042)	Partially attributable to awards in budget not in actual
Building repairs/maint	20,496	16,376	4,120	125,721	114,632	11,089	Security personnel recorded in error here - to be reclassified as Professional Fees - Security to Admin
Depreciation	9,034	9,879	(845)	63,221	69,153	(5,932)	
Dues Subscriptions	0	0	0	1,510	0	1,510	
Information Technology	6,302	3,725	2,577	37,074	26,074	11,000	
Insurance	4,494	4,190	304	30,837	29,330	1,507	
Interest expense	5,362	4,064	1,298	32,478	28,448	4,030	
Licenses and permits	0	42	(42)	0	294	(294)	
Mileage reimbursement	3,923	2,619	1,304	28,983	19,335	9,648	VITA \$1200K, FS \$1500, YF \$1285; MirStr \$2730, Citiz \$1570
Office expense	4,060	5,627	(1,567)	27,693	39,389	(11,696)	
Postage and shipping	274	310	(36)	4,244	2,270	1,974	
Printing	4,335	4,440	(105)	29,680	31,964	(2,284)	
Professional fees	2,331	5,369	(3,038)	53,587	42,581	11,006	
Program expenses	55,699	29,567	26,132	250,339	208,673	41,666	
Rent	2,870	846	2,024	22,997	15,566	7,431	
Staff training and development	458	3,662	(3,204)	28,935	25,634	3,301	
Telephone	7,636	5,224	2,412	53,801	40,470	13,331	Support has underage \$8K
Utilities	2,055	513	1,542	12,118	3,591	8,527	Support has underage
Total Expenses	461,229	412,889	48,340	2,944,666	2,946,894	(2,228)	
Increase (Decrease) in UNR Assets	(\$ 12,192)	\$ 67,439	(79,631)	\$ 261,300	\$ 385,063	(123,763)	

HISPANIC UNITY OF FLORIDA, INC.
STATEMENT OF ACTIVITIES - SUPPORT
FOR THE SEVEN MONTHS ENDED JULY 31, 2019

	Month Actual	Month Budget	Over (Under)	Year to Date Actual	Year to Date Budget	Over (Under)	
Revenues							
Donations - UNR	\$ 63,026	\$ 36,800	26,226	\$ 389,733	\$ 257,600	132,133	\$35K from JM family; \$10K from Citrix; \$10K Colin Brown Fdn; \$3.5 Enterprise Holdings; Parades-Lagerderi \$2.5K; individuals \$2.5K
Satisfaction of Restrictions	82,429	0	82,429	64,898	0	64,898	\$57K was reclassified from Programs, Plus Levan Donation for support \$25K which totals \$82K
Fundraising Events	33,100	0	33,100	60,600	0	60,600	Entrepreneur Summit \$33K
Interest Income	1,353	1,100	253	10,082	7,700	2,382	
Fees & Miscell Income	12,023	0	12,023	13,766	5,000	8,766	
Total Revenues	191,931	37,900	154,031	539,079	270,300	268,779	
Expenses							
Salaries and benefits	104,301	81,929	22,372	616,207	573,503	42,704	
Advertising	1,690	833	857	10,380	5,831	4,549	
Bad debt expense	0	0	0	0	0	0	
Bank service charges	851	500	351	10,363	3,500	6,863	Chase Credit Charges - BBT card request scheduled in 2020
Building repairs/maint	2,199	1,479	720	12,014	10,353	1,661	Security personnel recorded in error here - to be reclassified as Professional Fees - Security to Admin
Depreciation	933	908	25	6,532	6,356	176	
Dues Subscriptions	1,200	950	250	9,759	6,650	3,109	
Information Technology	700	375	325	5,048	2,625	2,423	
Insurance	394	413	(19)	2,718	2,891	(173)	
Interest expense	663	344	319	2,325	2,408	(83)	
Licenses and permits	1,142	0	1,142	1,142	0	1,142	
Mileage reimbursement	144	163	(19)	1,670	1,141	529	
Miscellaneous	(1)	0	(1)	(19)	0	(19)	
Office expense	2,392	1,783	609	9,576	12,481	(2,905)	
Postage and shipping	4	125	(121)	359	875	(516)	
Printing	180	687	(507)	5,651	4,809	842	
Professional fees	17,768	9,134	8,634	124,302	63,938	60,364	Primarily HR Consultant and the CPA in Finance - covered under the TJMF grant
Public relations	237	1,250	(1,013)	3,856	8,750	(4,894)	
Rent	387	194	193	2,644	1,358	1,286	
Software	1,585	500	1,085	3,202	3,500	(298)	
Special fundraising events	390	2,000	(1,610)	1,489	14,000	(12,511)	
Staff events/meetings	1,295	442	853	3,897	3,094	803	
Staff training and development	3,713	1,688	2,025	18,763	11,816	6,947	Primarily CITT Community Progress Makers Conference; Children & Families Convening - Aspen Institute, Kresge Visits and UNIDOS
Telephone	1,207	2,744	(1,537)	11,348	19,208	(7,860)	Programs has overage \$13K
Utilities	229	1,038	(809)	1,345	7,266	(5,921)	Programs has overage
Total Expenses	143,603	109,479	34,124	864,571	766,353	98,218	
Increase (Decrease) in UNR Assets	\$ 48,328	(\$ 71,579)	119,907	(\$ 325,492)	(\$ 496,053)	170,561	

Aged Receivables
As of July 31, 2019

Schedule 1 - Reconciliation to Financial Position			
	07/31/19	12/31/18	Inc(Decr)
Grants Receivable - invoiced	1,094,366	362,354	732,012
Grant Accruals - salaries accrued not invoiced	4,428	67,693	-63,265
Grants Receivable	1,098,794	\$ 430,047	\$ 668,747
Unconditional Promises To Give	171,870	667,646	-495,776
AR - Board Dues	4,000	0	4,000
AR - Annual Campaign	25,621	15,163	10,459
AR - Events	35,600	11,500	24,100
Future Promises to Give	1,093,750	985,000	108,750
Unconditional Promises - invoiced	1,330,841	1,679,308	-348,467
Unconditional Promises - invoiced	1,330,841	1,679,308	-348,467
Unconditional Promises Accruals - salaries accrued not invoiced	27,553	24,667	2,886
Discount - Future Promises	(17,227)	-17,227	
Allowance for Doubtful Accounts	(3,539)	-3,539	
Unconditional Promises to Give	1,337,628	\$ 1,683,209	\$ (345,581)
TOTAL	2,436,422	\$ 2,113,255	323,166.96
Financial Position	07/31/19	12/31/18	
Grants receivable,	1,098,794	430,047	668,747
Unconditional Promises to Give, net	747,354	715,438	31,916
Long-Term Unconditional Promises to give	590,273	967,773	(377,500)
TOTAL TO FINANCIAL POSITION	2,436,421	\$ 2,113,257	\$ 323,164
Invoiced	43,677		
Grants Receivable	1,094,366		
Unconditional Promises to Give	1,330,841		
TOTAL INVOICED (AGED RECEIVABLE)	2,425,206		

Customer	0-30	31-60	61-90	Over 90 days	Amount Due	Status
Melida Akiti				1,000.00	1,000.00	Past Due
Melida Akiti				1,000.00	1,000.00	
Branch Banking & Trust				25,000.00	25,000.00	Past Due
Branch Banking & Trust	25,000.00				25,000.00	Unpaid
Branch Banking & Trust	25,000.00				25,000.00	Unpaid
Branch Banking & Trust	50,000.00			25,000.00	75,000.00	
Burdette Beckman, Inc.	550.00				550.00	Paid In Full
Burdette Beckman, Inc.	550.00				550.00	
BC-FSA 18-19	12,409.88				12,409.88	Paid In Full
BC-FSA 18-19	12,153.13				12,153.13	Paid In Full
BC-FSA 18-19	24,563.01				24,563.01	
Citrix Systems, Inc.	10,000.00				10,000.00	Past Due
Citrix Systems, Inc.	10,000.00				10,000.00	
City of Hollywood	3,832.74				3,832.74	Paid In Full
City of Hollywood	3,832.74				3,832.74	
Community Foundation of Broward County		15,000.00			15,000.00	Paid In Full
Community Foundation of Broward County	15,000.00				15,000.00	Unpaid
Community Foundation of Broward County	15,000.00	15,000.00			30,000.00	
CSC, EITC-VITA 2018-2019	6,809.13				6,809.13	Paid In Full
CSC, EITC-VITA 2018-2019	6,809.13				6,809.13	
CSC - COMPASS 2018-2019	9,744.00				9,744.00	Paid In Full

Customer	0-30	31-60	61-90	Over 90 days	Amount Due	Status
CSC - COMPASS 2018-2019	9,744.00				9,744.00	
CSC-Family Strenghtening Prog 18-19	21,037.01				21,037.01	Past Due
CSC-Family Strenghtening Prog 18-19	21,037.01				21,037.01	
CSC - Miramar & Str HS 2018-2019	352.20				352.20	Past Due
CSC - Miramar & Str HS 2018-2019	73,761.38				73,761.38	Paid In Full
CSC - Miramar & Str HS 2018-2019	94,196.27				94,196.27	Paid In Full
CSC - Miramar & Str HS 2018-2019	168,309.85				168,309.85	
CSC-Unity4Teens18-19	176,904.82				176,904.82	Paid In Full
CSC-Unity4Teens18-19	176,904.82				176,904.82	
Fifth Third Bank	300.00				300.00	Paid In Full
Fifth Third Bank	300.00				300.00	
Florida Blue Foundation	56,250.00				56,250.00	Unpaid
Florida Blue Foundation	56,250.00				56,250.00	Unpaid
Florida Blue Foundation	56,250.00				56,250.00	Unpaid
Florida Blue Foundation	5,000.00				5,000.00	Unpaid
Florida Blue Foundation	173,750.00				173,750.00	
Florida Power & Light	2,500.00				2,500.00	Paid In Full
Florida Power & Light	2,500.00				2,500.00	
John Guerrero				1,000.00	1,000.00	Paid In Full
John Guerrero				1,000.00	1,000.00	
Immigrant Legal Resources Center		14,000.00			14,000.00	Paid In Full
Immigrant Legal Resources Center		6,000.00			6,000.00	Paid In Full
Immigrant Legal Resources Center		20,000.00			20,000.00	
VITA, IRS 2018-2019	4,680.89				4,680.89	Paid In Full
VITA, IRS 2018-2019	8,457.03				8,457.03	Paid In Full
VITA, IRS 2018-2019	13,137.92				13,137.92	
Jacqueline Gonzalez	10.00				10.00	Paid In Full
Jacqueline Gonzalez	10.00				10.00	
Jim Moran Foundation	350,000.00				350,000.00	Unpaid
Jim Moran Foundation	350,000.00				350,000.00	Unpaid
Jim Moran Foundation	700,000.00				700,000.00	
JM Family Enterprises/JM&A Group	35,000.00				35,000.00	Paid In Full
JM Family Enterprises/JM&A Group	10,000.00				10,000.00	Paid In Full
JM Family Enterprises/JM&A Group	45,000.00				45,000.00	
Kresge Foundation (The)	250,000.00				250,000.00	Paid In Full
Kresge Foundation (The)	250,000.00				250,000.00	Unpaid
Kresge Foundation (The)	500,000.00				500,000.00	
Susie & Alan Levan Family Foundation	25,000.00				25,000.00	Unpaid
Susie & Alan Levan Family Foundation	25,000.00				25,000.00	Unpaid
Susie & Alan Levan Family Foundation	25,000.00				25,000.00	Unpaid
Susie & Alan Levan Family Foundation	25,000.00				25,000.00	Unpaid
Susie & Alan Levan Family Foundation	100,000.00				100,000.00	

Customer	0-30	31-60	61-90	Over 90 days	Amount Due	Status
George Mihai				1,000.00	1,000.00	Past Due
George Mihai				1,000.00	1,000.00	
Morrison, Brown, argiz & Farra, LLC	2,500.00				2,500.00	Paid In Full
Morrison, Brown, argiz & Farra, LLC	2,500.00				2,500.00	
NALEO Educational Fund				11,505.50	11,505.50	Paid In Full
NALEO Educational Fund				11,505.50	11,505.50	
NCLR - General				1,000.00	1,000.00	Past Due
NCLR - General				1,000.00	1,000.00	
UnidosUS - Housing	550.00				550.00	Unpaid
UnidosUS - Housing	550.00				550.00	
UnidosUS - Comprando Rico y Sano	6,000.00				6,000.00	Paid In Full
UnidosUS - Comprando Rico y Sano	6,000.00				6,000.00	
Network for Good	30.00				30.00	Paid In Full
Network for Good	1.00				1.00	Paid In Full
Network for Good	31.00				31.00	
Nova Southeastern University	5,000.00				5,000.00	Past Due
Nova Southeastern University	5,000.00				5,000.00	Past Due
Nova Southeastern University	10,000.00				10,000.00	
Paradies-Lagerdere	2,500.00				2,500.00	Paid In Full
Paradies-Lagerdere	2,500.00				2,500.00	
Patti Lynn	30.00				30.00	Paid In Full
Patti Lynn	30.00				30.00	
Publix Super Markets Charities, Inc.			5,000.00		5,000.00	Past Due
Publix Super Markets Charities, Inc.			5,000.00		5,000.00	
Lucia Rodriguez				1,000.00	1,000.00	Paid In Full
Lucia Rodriguez				1,000.00	1,000.00	
The School Board of Broward County		4,182.07			4,182.07	Paid In Full
The School Board of Broward County	4,182.07				4,182.07	Paid In Full
The School Board of Broward County	4,182.07	4,182.07			8,364.14	
Setnor Byer Insurance & Risk	2,500.00				2,500.00	Past Due
Setnor Byer Insurance & Risk	2,500.00				2,500.00	
Solis	12,000.00				12,000.00	Unpaid
Solis	12,000.00				12,000.00	
TD Bank, N.A.	300.00				300.00	Past Due
TD Bank, N.A.	300.00				300.00	
TD Charitable Foundation	15,000.00				15,000.00	Unpaid
TD Charitable Foundation	15,000.00				15,000.00	

Customer	0-30	31-60	61-90	Over 90 days	Amount Due	Status
Templeton & Company	2,500.00				2,500.00	Paid In Full
Templeton & Company	2,500.00				2,500.00	
The TK Foundation - COMPASS Program	100,000.00				100,000.00	Past Due
The TK Foundation - COMPASS Program	100,000.00				100,000.00	
United Way - DCM 18-19			32,035.02		32,035.02	Paid In Full
United Way - DCM 18-19		33,697.75			33,697.75	Paid In Full
United Way - DCM 18-19	32,223.72				32,223.72	Past Due
United Way - DCM 18-19	23,954.65				23,954.65	Unpaid
United Way - DCM 18-19	0.01				0.01	Prepay
United Way - DCM 18-19	56,178.38	33,697.75	32,035.02		121,911.15	
United Way of BC, CWF 2018-19	7,548.46				7,548.46	Paid In Full
United Way of BC, CWF 2018-19	7,548.46				7,548.46	
United Way of BC, CWF 2019-20	8,046.59				8,046.59	Paid In Full
United Way of BC, CWF 2019-20	8,046.59				8,046.59	
United Way, EITC-VITA 2018-2019	453.33				453.33	Paid In Full
United Way, EITC-VITA 2018-2019	2,939.58				2,939.58	Paid In Full
United Way, EITC-VITA 2018-2019	3,392.91				3,392.91	
USCIS - Homeland Security 18-19	8,560.50				8,560.50	Paid In Full
USCIS - Homeland Security 18-19	8,560.50				8,560.50	
UW - Emerg \$25K - Publix Last Resort		8,017.48			8,017.48	Past Due
UW - Emerg \$25K - Publix Last Resort		8,017.48			8,017.48	
Woodforest National Bank	2,500.00				2,500.00	Paid In Full
Woodforest National Bank	2,500.00				2,500.00	
	2,265,768.39	80,897.30	37,035.02	41,505.50	2,425,206.21	

Aged Payables
As of July 31, 2019

Schedule 2 - Reconciliation to AP & Accrued Expenses			
	7/31/2019	12/31/18	Inc(Decr)
Accounts Payable	199,462	184,447	15,014.74
Salaries Payable (accrual)	227,165	156,382	70,783.13
Other	140	9,483	(9,343)
	426,767	\$ 350,312	\$ 76,455

Vendor	0 - 30	31 - 60	61 - 90	Over 90 days	Amount Due
A1A	5,358.00				5,358.00
ABC Technology Group	1,584.70				1,584.70
Adriana Perez	224.04				224.04
Alberni	13,419.00			54.00	13,473.00
Alvarado Magaly	176.01				176.01
Amparo Manzella	103.82				103.82
Art Prevails	845.00				845.00
AT & T	2,220.86				2,220.86
Avaya	109.17				109.17
Barnes & Noble	1,527.75				1,527.75
Beltran, Carmen	21.29				21.29
Bernadette Davis	163.88				163.88
Bryant	82.94				82.94
Calie Vixamar	95.06				95.06
Camila Toro	36.08				36.08
Canon Financial Serv	3,689.29				3,689.29
Chase - Blanca G	2,052.62				2,052.62
Chase - Elizabeth D	4,472.23				4,472.23
Chase - Felipe P	1,773.63				1,773.63
Chase - Ingrid E	1,155.12				1,155.12
Chase - Iris H	600.06				600.06
Chase - Josie B	8,585.93				8,585.93
Chase - Julio V	9,287.49				9,287.49
Chase - Magaly A	1,838.96				1,838.96
Chase - Shani W	258.16				258.16
Chase - Yonela C	1,542.12				1,542.12
Chase- Ana C	711.35				711.35
Chase- Eduardo P	1,313.11				1,313.11
Chase- Felina R	2,801.96				2,801.96
Chase- Ninah S	1,236.59				1,236.59
Chase- Norma S	9,099.95				9,099.95
Chase- Yauheniya N	24.75				24.75
Chase-Milenis J	155.00				155.00
Chase-Sandra T	1,397.61				1,397.61
Chaz Phillips	83.77				83.77
Cindy Rodriguez	171.10				171.10
City of H. Utilities	434.33				434.33
City of Hollywood	60.00				60.00
Colonial Life	1,897.86				1,897.86
Comcast	286.08				286.08
CoreLogic	30.51				30.51
Diana Food Group	3,485.63				3,485.63
Dilma Higgins	22.04				22.04
doghaus design	1,495.00				1,495.00
Dominguez, Victoria	22.04				22.04
Dorante Elizabeth	40.48				40.48
Dorshia Sellers	230.14				230.14
Emily Doyle	191.40				191.40
Felina Rosales-Furer	59.62				59.62
FloridaBlue	22,457.38				22,457.38
Fully	470.00				470.00
Gamez, Blanca	356.70				356.70
Genevie	500.00				500.00
Gennesis Izaguirre	212.39				212.39
GFS	5,530.85				5,530.85
Gil Maritza	139.20				139.20
Gilbert E Olivas	91.06				91.06
Glocecol LLC	983.03				983.03
HandsOn Broward	1,304.20				1,304.20
Hernandez, Mayra	74.24				74.24
HireRight	132.08				132.08
Hodgson, Iris	23.78				23.78
Home Depot	2,381.65				2,381.65
Inmenso	149.06				149.06
Iron Mountain	1,186.81				1,186.81
					Paid in July

Vendor	0 - 30	31 - 60	61 - 90	Over 90 days	Amount Due
Jackson Lewis LLP	430.50				430.50
Joe Burciaga	445.20				445.20
Katherin Gallego	239.95				239.95
Ker- Twang LLC	6,666.00				6,666.00
Kim Stephens	115.11				115.11
Maritzabel	90.36				90.36
Mary Helen Olejnik	516.60				516.60
Mendoza	191.46				191.46
Mercedes Rodas	600.00				600.00
Minuteman Press	383.25				383.25
Missing Link	1,631.25				1,631.25
Mithsuka Paul	93.21				93.21
Morman, Krystal	210.77				210.77
NCD IT Solutions INC	4,000.00				4,000.00
NPAC	6,400.00				6,400.00
Office Depot	1,433.74				1,433.74
Omaha	1,433.75				1,433.75
Pacheco Joel	52.02				52.02
Patino	286.49				286.49
Patricia Travis	250.00				250.00
Petty Cash	300.97				300.97
Philadelphia	23,264.40				23,264.40
Pineda, Eduardo	80.27				80.27
Professional Ins.	205.68				205.68
Publix Super Markets	296.93				296.93
Republic Services	451.00				451.00
Rivas, Aleida	26.51				26.51
Safeway Maintenance	2,226.00				2,226.00
Sam's	108.52				108.52
Sambra Norma	211.93				211.93
Sasana Montaque	121.71				121.71
Sheridan Technical	8,630.60				8,630.60
Solstice	1,441.44				1,441.44
SPI	2,713.60				2,713.60
Staples	1,484.48				1,484.48
Stephanie Setien	24.47				24.47
Symonette, Winston	338.83				338.83
Thomas, Wolf	50.04				50.04
Tram Tran				69.26	69.26
Trans Union LLC	164.95				164.95
U.S. Premium Finance	9,023.44				9,023.44
Wage	50.05				50.05
Yauheniya	187.04				187.04
	199,338.48			123.26	199,462

Hispanic Unity of Florida, Inc.
Pledge Receivable
As of July 31, 2019

Donors	Balance at 12/31/18	2019			Balance at 07/31/19	2019	2020	2021	2022	
		Payment	Additions	Payment						
BB&T	25,000	(25,000)	-	-	-	-				
Comm Found Of Broward - T	30,000	-	-	-	30,000	15,000	15,000	-		
Florida Blue Foundation	230,000		-	(56,250)	173,750	56,250	112,500	5,000		
Jim Moran Foundation	700,000		-	-	700,000	350,000	350,000			
BB&T			75,000		75,000	25,000	25,000	25,000		
Susie & Alan Levan Family Fnd			100,000	-	100,000	25,000	25,000	25,000	25,000	
Subtotal	985,000	(25,000)	175,000	(56,250)	1,078,750	471,250	527,500	55,000	25,000	<i>1,078,750</i>
Less: Discount	(17,227)	-	-		(17,227)	-	(16,992)	(235)		<i>(17,227)</i>
Less: Reserve	-	-			-					
Total	967,773	(25,000)	175,000	(56,250)	1,061,523	471,250	510,508	54,765	25,000	<i>1,061,523</i>

Current 471,250
LT 590,273
\$ 1,061,523 #1256 & \$1258

Reconciliation:

Long Term **590,273** \$ **590,273** LongTerm

Pledge Schedule **471,250**

Uncond Promises to Give 186,870

Board Dues 4,000

Annual Campaign 25,621

Events 35,600

Accrued Donations 27,553

Allow for Doubtful Accts (3,539) \$ **747,354** Short Term

\$ 1,337,627 See Aged Receivables Schedule 1