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## **James Mueller**

Jim Mueller is president of James Mueller & Associates LLC (JMA), a consulting firm founded in 2005 with extensive experience with clients in the United States, the Caribbean, and Latin America. The firm provides services in the areas of organizational development, governance, and philanthropy. With every client, the Mueller & Associates team maintains a focus on achieving outcomes consistent with an organization's unique mission, values, and objectives.

Prior to consulting, Jim held leadership positions at Cornell University (Assoc. Dir. of University Class Affairs, Dir. of the Midwest Office), Northwestern University (Campaign Director), Lake Forest Graduate School of Management (VP of Enterprise Advancement), Advocate Healthcare Bioethics Center (VP, Development, Communications, and Public Relations), and Goodwill Industries of Metropolitan Chicago and Northern Illinois (Executive Director). He also served as COO of Grenzebach Glier & Associates, a consulting firm serving higher education, healthcare, and art institutions internationally.

During his career, Jim provided organizational leadership, managed strategy and planning, developed organizations' advancement capabilities, and directed multimillion-dollar fundraising campaigns. Jim has managed program teams and has served in the trenches as a major gifts officer and campaign director. He understands the systems, organizational dynamics, and proven practices necessary to sustain a vibrant organization—and in the nonprofit sector, the importance of volunteer leadership. He has successfully recruited and collaborated with CEOs of Fortune 100/500 companies to provide fundraising leadership.

In his consulting practice, Jim helps organizations through various phases of growth and development, including strategic planning processes, board and leadership team development, executive search, managing organizational and cultural change, fundraising programs, fundraising campaigns, capacity reviews, and external studies. Jim has organized and led education/training sessions for governing boards and nonprofit leaders in the United States, Central America, and the Caribbean, including those from Barbados, Haiti, and Honduras.

Among Jim's clients are Florida International University, Broward College and the Broward College Foundation, Sixers Youth Foundation, State College of Florida Foundation, the Smithsonian Science Education Center, the Smithsonian Asian Pacific American Center, the Smithsonian Center for Learning and Digital Access, and the American Association of University Professors Foundation.

His blogs range across a number of topics including change management, fundraising, strategic planning, and effective performance. He authored two chapters in *You and Your Nonprofit Board: New Thinking from the Field's Top Practitioners, Researchers, and Provocateurs*, June 2013: "Overcoming Complacency and Pride: Two Lessons from Greek Mythology" and "Healing Governance Ills Requires the Right Diagnosis." The latter was reprinted in *Nonprofit World*, volume 31, number 4, Jan-March, 2016.



## Client List

### Arts and Culture

Arts Garage (mission, vision, strategic direction)  
Fort Lauderdale Children's Theatre (strategic planning)  
Delray Cultural Arts Center (community consultation on strategic priorities)  
Miramar Cultural Trust (board development, org. development, planning, search, strategy)  
Morikami Museum and Japanese Gardens (strategy, priorities)  
National Museum of Health and Medicine (brand position, strategy, priorities)  
Smithsonian Asian Pacific American Center (fundraising, communications, planning)  
Young at Art (strategy, planning, priorities)

### Community and Social Service

Alzheimer's Association, Southeast Florida Chapter (values, vision, board priorities)  
Barbados Youth Business Trust (organizational development, fundraising)  
Broward Housing Solutions (board development, strategic planning)  
Child Rescue Coalition, International (organizational development, search, philanthropy)  
Children's Harbor (organizational development, planning, internal review)  
Crisis Housing Solutions (board development, staff development, planning)  
Equine-Assisted Therapies of South Florida (board development, strategic priorities)  
Feeding South Florida (board development, strategic plan)  
FIU Embrace Program (strategic planning)  
Florence Fuller Child Development Centers (board development, strategic priorities)  
Fundacion Adelante, Honduras (board development, planning)  
Haitian Hometown Association (organizational development, fundraising)  
Hispanic Unity of Florida (board development, strategic priorities)  
Hope Outreach Center (board development)  
Immanuel Lutheran Communities (organizational and board development)  
Jewish Adoption and Family Care Options (planning)  
John Knox Village of Florida (fundraising study, case for support)  
KID (board development, strategic planning)  
KidSafe (board development, planning)  
Leadership Broward (board development, strategic planning)  
Leadership Palm Beach (value proposition, strategic planning)  
Metro Broward Economic Development Corporation (strategic planning, strategy)  
Miami Rescue Mission (organizational development, advancement, search)  
Montana and Idaho Community Development Corporation (planning, fundraising)  
The Pantry of Broward (board development, strategic planning)  
Planned Parenthood of South Florida and the Treasure Coast (strategy, priorities)  
Rebuilding Together, Broward (board development, values, vision, mission)  
Seafarers House (board development, planning, fundraising)  
Service Network of Children of Inmates (strategy, planning, organizational development)  
Special Olympics Florida (values, vision, strategy, priorities)  
Take Stock in Children, Broward (board development, planning)  
United Way of Broward County Commission on Substance Abuse (strategic priorities)  
Vita Nova (organizational development, search)  
World AIDs Museum and Educational Center (leadership, strategy, fundraising)

YMCA of Broward County (board development, strategic priorities)  
21<sup>st</sup> Century Dads (values, vision, mission, governance)

### **Conservation and Environment**

Alaska Wilderness League (organizational development, strategic planning, search)  
Clean Air-Cool Planet and the Climate Policy Center (strategy, planning)  
Montana Wilderness Association (internal study, advancement planning, strategy, search)  
Sawgrass Nature Center & Wildlife Hospital (board and organizational development)  
The Wilderness Land Trust (strategy, planning, search)

### **Education**

American Association of University Professors Foundation (strategy, fundraising study)  
Broward College (strategy, planning, priorities)  
Broward College Foundation (planning, reorganization, search, fundraising study)  
Broward Education Foundation (strategic planning and execution)  
Florida International University (colloquium on STEM education, internal study-student success)  
Florida International University, College of Education (strategic planning)  
Governors State University (strategic priorities)  
Pine Crest School (strategy, planning, advancement)  
Plumosa School of the Arts Foundation (values, vision, mission, event planning/mgmt)  
Schoolhouse Children's Museum and Learning Center (mission, vision, values)  
Smithsonian Center for Learning and Digital Access (strategic planning)  
Smithsonian Science Education Center (strategic planning)  
State College of Florida Foundation (governance practices, strategy)  
University of Texas Law School (organizational development)  
Women of Tomorrow Mentor & Scholarship Program (advancement, strategy)

### **Foundations**

The Champion Foundation (planning and development services for grant recipients)  
Community Foundation of Broward (nonprofit board and leadership development)  
Community Foundation for Palm Beach and Martin Counties (governance workshop for clients)  
Gore Family Memorial Foundation Trust (board development, planning)  
Sixers Youth Foundation (planning, strategy, communications, website development)  
Wilt Chamberlain Memorial Trust (organizational management)

### **Health**

Debbie's Dream Foundation (board development)  
Florida Breast Cancer Foundation (board development and planning)  
Henderson Behavioral Health (strategic priorities)  
Palm Beach Healthcare Foundation (board development and strategic priorities)  
St. John's Mercy Foundation (team building and planning)  
South Florida Hospital and Healthcare Association (values, vision, mission, mkt position)  
United HomeCare (board development and strategic priorities)

### **Member Associations**

Adult Children of Alcoholics World Service Organization (strategic planning, governance)  
Association of Staff Physician Recruiters (governance, strategic planning)  
Barbados Association of Nongovernmental Orgs (organizational development, fundraising)  
Commercial Real Estate Women (strategic planning)  
Florida Council for Resource Development (planning and priorities)

Latin Builders Association (strategic planning)

Southern Florida Minority Supplier Development Council (board development, strategy)

**Other**

answerQUEST (values, vision, mission)

Caribbean Policy Development Center (organizational development, fundraising)

Faith Story (values, vision, mission, planning)

OTS Inc (teambuilding, performance)

Philadelphia 76ers Community Relations (strategy, planning, communications)

Stephen Green Photography (teambuilding)

VS Brooks Advertising Agency (teambuilding)